

加拿大国际贸易促进会

简 报

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加拿大联邦部长见面会

Meeting with Canadian Minister

本月初，加拿大国际贸易多元化部长 Jim Carr 主持了和中国有贸易往来的 BC 省中小企业圆桌会议并发表讲话。此次活动旨在为各企业提供一个机会向部长介绍其与中国的贸易业务，以及近期参加中国国际进口博览会的情况，并讨论了政府贸易部门如何能够帮助企业促进出口等相关议题。



应邀出席此次圆桌会议的有参加首届中国国际进口博览会的 10 多家 BC 省企业及本地相关企业：



North America Commerce Valley Development Ltd,
Maple Link net Distribution Ltd,
Canada International Trade Promotion Society,
50n Natural Ecology Group Ltd,
Nutri Air Solutions, Canadian Pacific Algae Inc,

Canada Berries Enterprises,
XYPEX CHEMICAL CORPORATION, Dawa Commerce Group ,
Strong International Trading Inc. 等。



会上大家分别介绍了各自企业的基本情况。部长认真听取了与会企业在与中国做贸易中遇到的包括进出口关税，知识产权的保护，加拿大产品价格的竞争性，政府支持企业出口的政策资金等支持等方面的困难，同时听取了这些企业家的意见和建议。



Jim Carr 部长发表讲话，他肯定了这次参加中国进博会的加拿大企业取得丰硕成果，签约 15 亿加币，BC 省参展企业功不可没，积极推广了多种农产品，蓝莓、海鲜等，这对加拿大国际出口贸易将有很大的推动。中国有个巨大的消费市场，未来政府也将推出一些新的鼓励出口的政策，支持企业走向国际，扩大出口，扩大加中两国的贸易交流与合作。



来自温哥华岛的 Canada Pacific Algae 公司介绍了她们研发的原生拱卫微藻群，并希望政府在出口检测验证等方面给予帮助和支持。



本次进博会的组展机构，加拿大国际贸易促进会会长郑小玲代表所有的参展商向部长汇报了本次进博会的全面概况，及 BC 省企业总签约 18 宗，3.3 亿加币的利好消息，还特别向部长介绍了在加拿大国家馆举办的 BC 日活动，这一活动带动了整个参展团队的积极性，有了政府的参与和支持，未来企业的出口贸易将会有更广阔的发展前景。她代表所有参展商对政府的支持表示感谢。



来自 Strong International Trading Inc 公司代表在发言中谈了自己 10 多年来做出口业务的经历，他希望加拿大政府加快推进加中自由贸易协议谈判，尽快签署两国间的合作协议，为加拿大出口贸易，为本地企业的出口业务带来更多便利，更多的经济效益。



此次圆桌会议由 Flying Fresh Air Freight / FFAF Cargo 公司主办。

Earlier this month, the Honorable Jim Carr, Canada's Minister of International Trade Diversification chaired a round table on BC SMEs engaged in China and delivered remarks. The round table aimed at offering an opportunity for companies to brief the Minister on their business ties with China, recent attendance at the first China International Import Expo and discuss how the Trade Commissioner Service may be able to provide assistance to enhance their exports to the market.

Over 10 representatives of BC enterprises who recently returned from the first China International Import Expo

as well as the relevant local enterprises were invited to the round table, including North America Commerce Valley Development Ltd, Maple Linknet Distribution Ltd, Canada International Trade Promotion Society, 50n Natural Ecology Group Ltd, Nutri Air Solutions, Canadian Pacific Algae Inc, Canada Berries Enterprises, XYPEX CHEMICAL CORPORATION, Dawa Commerce Group, Strong International Trading Inc.

The minister listened attentively to the speeches of the entrepreneurs, including the basic information of their enterprises, difficulties in doing business with China, such as import and export tariffs, protection of intellectual property rights, price competitiveness for Canadian products and government support (policies, funds) for exports, as well as their opinions and suggestions.

The Minister affirmed in his speech the fruitful achievement all Canadian exhibitors have made at the first China International Import Expo, saying that BC exhibitors made a crucial contribution to the deals

worth a total of 15 billion Canadian dollars and *their* promotion for a variety of agricultural product like blueberries, seafood will greatly improve the export trade of Canada. In addition, he said that in view of the huge Chinese market and rapid growth of its consumption and import, Canadian government will launch a series of new policies to promote export and support enterprises to the world, expand its export as well as the trade exchanges and cooperation between Canada and China.

Canada Pacific Algae, a supplier of 100% pure all-natural marine phytoplankton from the East Coast of Vancouver Island introduced their self-developed products and hoped that government could help and support them with export license in the future. As the exhibition invitation provider of the CIIE, Jeannie Cheng, president of Canada International Trade Promotion Society made a comprehensive introduction of the exhibition to the Minister on behalf of the team, including a total of 18 deals worth more than 3.3 billion Canadian dollars made by BC exhibitors only,

BC Day held in Canada pavilion which greatly drove the enthusiasm of the team. With the involvement and support of the government, there will be a much broader future for export of the enterprises.

She expressed thanks to the government for support during CIIE on behalf of all exhibitors.

Representative from Strong International Trading Inc talked about his 10 years experience of export and hoped that the Canadian government would speed up negotiations on Canada-China free trade agreement and sign a cooperation agreement between the two countries as soon as possible, which will bring more convenience and economic benefits to the export business of Canada as we as local enterprises.

The round table was hosted by Flying Fresh Air Freight.